



MANILA SUPPLY CHAIN UNIT (MSCU)	
TO: Proposers	FROM: Procurement Support, Manila Supply Chain Unit
NO. OF PAGES INCLUDING COVER SHEET:2	DATE: 02 May 2024
SUBJECT: REQUEST FOR PROPOSAL RFP# 24-152 Provision of Warehouse Stocks with Political Violence Insurance Coverage for IOM Warehouses in Various Countries under Long Term Agreement (LTA) for Two (2) years with Possibility of One (1) Year Extension – Amendment No1.	

In reference to the Request for Proposal issued on 12 April 2024 via UNGM and IOM websites for the Provision of Warehouse Stocks with Political Violence Insurance Coverage for IOM Warehouses in Various Countries under Long Term Agreement (LTA) for Two (2) years with Possibility of One (1)Year Extension, this Addendum No.001 is issued to amend and update the instructions to the bidder and address clarifications from bidders.

A. On General Instruction to Proposer

Bid submission deadline is extended until:

Date: 30-May-2024

Time: 1700H


Time zone: GMT +8, Manila time

B. Clarifications from Proposers

Question No.	Questions/Clarifications	Answers
1	Please confirm the Insured will be International Organization for Migration Philippines. Please advise full coordinates. If positive please confirm no issue to receive a proposal from service provider based outside the Philippines.	The insured shall be the IOM, various locations. Please refer to the list of IOM warehouses and corresponding locations. Bidders from various locations may submit a proposal.
2	Please confirm we are allowed to approach any Underwriters outside Philippines	Confirmed.
3	Which documents do you need to show evidence that we are eligible to submit a proposal at the time of the proposal submission?	Please refer to Section 4 of the RFP under Minimum Eligibility and Qualification Criteria.

Question No.	Questions/Clarifications	Answers
4	Is it compulsory to submit a combined proposal for Warehouse Stock Insurance Coverage and Political Violence Insurance Coverage or are we allowed to submit a coverage for only one coverage (Warehouse Stock Insurance or Political Violence)?	No, it is not compulsory. However, preference will be given to the Service Provider who can offer both coverage.
5	Do you need a Cargo (Transit) cover too? If not, why?	No. This is being secured from our freight forwarders.
6	Is this stock insurance intervening in buy back of the deductibles of a Property insurance policy written by the UN? Or are these storage operations located in third parties' warehouse with no cover for the goods by third parties (i.e. UN is not owner of the warehouse, they don't have a Property policy that could cover these goods and insurance of goods only is out of appetite on the Property market)	Some storage stock's locations are IOM managed and third parties (i.e., Logistic Cluster, Implementing Partner (IP), Service Providers (SP)), with no stock's insurance coverage.
7	Proposal Validity period: 90 days calendar - Are the 90 days compulsory? We may face difficulties with Underwriters who might be reluctant to accept such condition	Yes.
8	Under Section 4: Evaluation Criteria. In case we are not in a position in our Company Profile to show minimum of 3 years of operation/ solid experience supplying similar services per IOM requirements, will our proposal be immediately rejected?	Yes.
9	Form F: Eligibility and Qualification: Is it compulsory to provide all that information as most of it was already provided few months ago at time of our registration to participate at United Nations tenders.	Yes.
10	Under Terms of Reference (ToR) for Warehouse Stocks and Political Violence Insurance Coverage RFP it is mentioned under Vendor Qualifications: References from previous clients within the UN system or comparable entities, focusing on reliability and effectiveness of service. In case no references can be provided will our proposal be rejected.	Yes.
11	Are you in possession of the GPS coordinates of every location to be covered?	<i>Information will be provided in Bid Bulletin No.2.</i>
12	Is the client in possession of recent (max 2 years) survey report for locations where the value exceeds 1m euros? If yes, please provide.	Yes, updated table is attached.
13	Is the requested cover in named perils? or all risks but including all the coverages you mentioned? Do you have a wording?	All risks including all the coverage mentioned in the RFP.
14	Regarding values indicated in your table: Are they per location or per country (i.e. including multiple locations by country)? Are they average monthly value? total annual values? Please be precise. We need average monthly stored value per location.	For the average monthly value see updated table "per warehouse location per country".

Question No.	Questions/Clarifications	Answers
15	Could you kindly advise who is your current Insurance Brokers which may enable us to identify the markets which could be approached in priority?	<p>Clements Worldwide Ed Broking Services</p> <p>AON Risk Solutions Clarkson Insurance Brokers Ascoma International AIG Europe SA</p>
16	Current Program Rates/Premiums: Existing premiums across the program.	None.
17	Please provide detailed Asset List. This should include full risk addresses and an itemized breakdown of stock/warehouses across all 32 countries in each location	See attached table with stock list and warehouse address in 33 locations.
18	Please share filled out COPE Information. All questions are important per location and will allow for the best negotiation with underwriters. Example questions relate to fire exposure, theft protection, and risk management for medicines and temperature-sensitive cargo, security measures per location etc.	<i>Information will be provided in Bid Bulletin No.2.</i>
19	Claims History: Past 5 years' claims data. All locations. Each claim and loss should provide the following. What happened, what was lost, and total value lost damaged or destroyed.	No tools yet to capture claims, normally caused by i.e., looting due to civil unrest (in Haiti, Sudan), expired shelf life (medicine, solar lamp with battery), deteriorated quality / damaged due to long storage.

Approved by: 
 Ilyas Masih
 MSCU Head

Date: May 3, 2024